



UNIVERSITY OF
AUCKLAND
Waipapa Taumata Rau
NEW ZEALAND

Business School

Undergraduate Planning Guide 2025

Commerce | Property



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Welcome to the Business School

The University of Auckland Business School offers a number of undergraduate degree programmes. We look forward to assisting you in planning the degree or conjoint degrees combination that will help to launch your future career. For programme planning advice, including specific advice about double majors and conjoint degrees, please visit the Student Hubs.

We also offer you a range of exciting and challenging opportunities for personal development through a host of extracurricular activities.

The University of Auckland's exchange programme provides business students with the opportunity to complete part of their degree at an overseas partner university and you are encouraged to consider the benefits to be gained from participation in an exchange. Be sure to visit the Student Hubs to find out everything you need to know about how to make your time with us the best possible.



SUE LAURENSON

MCom(Hons), MA(Hons), DipTchg
Associate Dean
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University of Auckland Business School



What can you study?

Our range of outstanding business degree programmes and courses will prepare you for a successful and fulfilling career.

Undergraduate programmes		
Bachelor of Commerce (BCom) (3 years full-time study)	Bachelor of Property (BProp) (3 years full-time study)	Conjoint degrees (4+ years full-time study)
<ul style="list-style-type: none"> A broad-based flexible business degree that will prepare you for a variety of employment opportunities in business. A choice of 12 different business majors, providing you with a wide choice of double major combinations. A first year of core courses that provide you with a strong foundation of knowledge and skills for later specialisation. Complete a capstone course, giving you the opportunity to apply your skills/knowledge in a practical context that can be shown to employers. A choice of advanced courses enabling specialisation and interdisciplinary combinations. Pathways for recognition as a Chartered Accountant (CA) or a Chartered Financial Analyst (CFA). Learn more about pathways 	<ul style="list-style-type: none"> A specialist degree that will provide you with the background and skills to enter any branch of the property profession in New Zealand or internationally. A first-year programme that incorporates a core of business courses and introductory courses in property. Complete a capstone course, giving you the opportunity to apply your skills/knowledge in a practical context that can be shown to employers. Highly specialised second and third years that concentrate on the various dimensions of the property industry. An innovative buddy programme that matches students with professional mentors. A degree programme that is accredited by PINZ, Valuers Registration Board, REINZ and RICS (UK). 	<ul style="list-style-type: none"> Approved combinations of two degrees that are studied concurrently (see below) and can be completed in a reduced total time. An opportunity to combine specialisations from two different faculties and gain greater breadth of knowledge and skills. Admission based on a higher entry standard with students required to maintain a strong grade average to remain in the programme. A strong base for an exciting range of career options. <div style="display: flex; justify-content: space-between;"> <div style="width: 45%;"> <p>BCom conjoint degrees</p> <ul style="list-style-type: none"> BA/BCom (4 years) BCom/BDes (4 years) BCom/BE(Hons) (5 years) BCom/BGlobalSt (4 years) BCom/BHSc (4 years) BCom/BMus (4 years) BCom/BProp (4 years) BCom/BSc (4 years) BCom/BSportHPE (4 years) BCom/LLB (5 years) BCom/LLB(Hons) (5.5 years) </div> <div style="width: 45%;"> <p>BProp conjoint degrees</p> <ul style="list-style-type: none"> BCom/BProp (4 years) </div> </div>



Planning your study

Find out how your degree will be structured and ensure you complete all the prerequisite course requirements to enter your chosen major.

Planning your first year

In the first year of the BCom and BProp, you will complete a set of six Business core courses, one Waipapa Taumata Rau course, and an eighth course from your chosen degree programme.

We recommend that a full-time student completing the BCom or BProp takes no more than four courses each semester, meaning a total of eight courses in the first year.

The Waipapa Taumata Rau (WTR) course you need to complete in the first year of the BCom or BProp is:

- WTRBUS 100

The six Business core courses you will need to complete in the first year are:

- BUSINESS 111
- BUSINESS 112 or 113
- BUSINESS 114
- BUSINESS 115
- INFOSYS 110
- STATS 100 or 108

In addition to the above, you need to enrol in one more course to make up your eight courses in the first year:

- For BCom students: Elective or Stage I major course
- For BProp students: PROPERTY 102

Please note BUSINESS 111 and WTRBUS 100 must be prioritised in your first semester because they are prerequisites to enrol in BUSINESS 112 or 113 the following semester.

A typical first year programme is structured like this:

BCom

Semester One

- WTRBUS 100
- BUSINESS 111
- BUSINESS 114 or 115
- INFOSYS 110, or STATS 100 or 108

Semester Two

- BUSINESS 112 or 113
- BUSINESS 114 or 115
- INFOSYS 110, or STATS 100 or 108
- Elective or Stage I major course

BProp

Semester One

- WTRBUS 100
- BUSINESS 111
- BUSINESS 114 or 115
- INFOSYS 110, or STATS 100 or 108

Semester Two

- BUSINESS 112 or 113
- BUSINESS 114 or 115
- INFOSYS 110, or STATS 100 or 108
- PROPERTY 102

Frequently Asked Questions

What are prerequisites?

A 'prerequisite' is a course or number of points that you must have passed before you can enrol in another course. If you haven't completed a prerequisite for a course you will not be able to enrol in it, because you have not met the requirements to enrol in that course. For example:

- BUSINESS 111 and WTRBUS 100 are prerequisites to enrol in BUSINESS 112
- BUSINESS 114 is a prerequisite to enrol in ACCTG 102
- BUSINESS 115 is a prerequisite to enrol in ECON 152

What Elective or Stage I major course do I enrol in?

The following BCom majors require additional Stage I major courses:

- Accounting: ACCTG 102
- Economics: ECON 152 and MATHS 108
- Finance: ACCTG 102 and MATHS 108

If you need to take more than one Stage I major course for your major(s), you can choose which eight courses will be prioritised in your first year and the remaining courses can be deferred to the second year.

All other BCom majors start at Stage II, so you will be able to enrol in an elective course as your eighth course in the first year. An elective can be any course from any programme at this University, including Business courses. Recommended Business electives are:

- ACCTG 102
- BUSAN 101
- ECON 152, 221
- MATHS 108
- PROPERTY 102
- STATS 208

Which Statistics course do I take?

Both STATS 100 and STATS 108 meet the Business core requirement for the BCom and BProp.

STATS 100 is designed for students who lacked confidence in Year 13 Statistics or didn't study it at that level. But please note you can't take STATS 100 if you are enrolled in another

Statistics course or have already passed a course in this subject.

STATS 108 is required by the Professional Accounting bodies and to advance in some majors such as Finance and Business Analytics. You are allowed to enrol in STATS 108 after completing STATS 100.

What if I have to take ACADENG 104 to satisfy the Academic English Language Requirement (AELR) for my programme?

We recommend you enrol in the ACADENG 104 alongside WTRBUS 100, BUSINESS 111, and one other Business core course in your first semester of study. If you need further advice on how to plan your courses in this situation, please visit Student Hubs.

How do I find out which semester a course is offered?

To find out which courses are available in each semester check the [course catalogue](#) for the full schedule.

Where do I find more details about each course?

You can search for course titles, descriptions and prerequisite information in the University Calendar: [Courses - The University of Auckland](#)

You can also look up digital course outlines here: [Course Outlines - University of Auckland](#)

General Education

If you are enrolled in the BCom or BProp you will need to include one General Education course in your degree, unless you qualify for an exemption.

If you are a conjoint student you will need to study the number of General Education courses specified for your programme.

Students who have not met the AELR requirements must substitute one of their General Education courses for ACADENG 104 Academic English for Business.

What courses can I take?

General Education courses are identified by a 'G' suffix in their course code, for example: HISTORY 103G. Some courses have a non-General Education counterpart e.g., PHIL 105 and PHIL 105G.

You must enrol in the G-code version to meet your General Education requirement.

You cannot take courses in a subject in which you have previously passed a course. You cannot take General Education courses in subjects in which you intend to take more courses.

Courses are organised into six General Education schedules as follows:

- General Education Open Schedule (O)
- General Education Faculty Schedules:
 - Arts (ARTS)
 - Business and Economics (BE)
 - Education and Social Work (EDSW)
 - Engineering, Medical and Health Sciences, Science (EMHSS)
 - Law, Creative Arts and Industries (LC)

Advice

The courses available to you will depend on the degree(s) for which you are enrolled. Courses in the Open Schedule are available to all students. The other five schedules are faculty specific. You can choose your General Education courses from the Open Schedule, or your faculty schedule, or mix courses from both schedules.

[More information on General Education](#)

Academic English Language Requirement (AELR)

In 2016, the University introduced an Academic English Language Requirement (AELR) into all its undergraduate programmes. The aim of the AELR is to ensure you have a sufficient level of competence in academic English to support your study at University. The AELR will not affect whether you are offered a place on a programme, and may be met through your entry qualification or through satisfactory completion of an approved course in your first year of study. For Business students, this course is ACADENG 104 Academic English for Business.

You must meet the AELR if you are admitted to an undergraduate programme and you are a domestic student, an international student applying on the basis of a New Zealand secondary school qualification, or an international student applying on the basis of results at another New Zealand tertiary institution.

Applicants who have not met the AELR through their entrance qualification will be provided with advice at the time of enrolment.

[Visit the AELR page for more information](#)

ACADENG 104

Academic English for Business

This course is intended for undergraduate students who are doing a Business degree and who have not met the Academic English Language Requirement or who score band 6 or below for writing in the Diagnostic English Language Needs Assessment (DELNA). It will help to increase students' confidence in their academic English reading and writing when completing tasks relevant to their university business studies.

Students who have not met the AELR requirements must take ACADENG 104. These students can substitute the ACADENG 104 course for one of their required General Education courses.

Other students who elect to take an ACADENG course which is 'non-G' (General Education) coded cannot substitute the ACADENG course for one of their required General Education courses.



Single degrees

Bachelor of Commerce

BCom requirements

The BCom degree requires a minimum of 360 points (24 courses) and consists of:

- **Core: 105 points** (7 courses): BUSINESS 111, 112 or 113, 114, 115, BUSINESS 202, INFOSYS 110, STATS 100 or 108
- **255 points** (17 courses):
 - **At least 180 points** (12 courses) at Stage II, with at least 75 points (5 courses) at Stage III from the BCom course schedule including the requirements of your chosen major(s)
 - **15 points** from Capstone Courses
 - **Up to 45 points** (3 courses) may be taken from other undergraduate courses offered at this University
 - **15 points** from General Education approved for the degree
 - **15 points** WTRBUS 100

Note: Double major requires at least 45 points (3 courses) at Stage III for each major.

[More information on BCom requirements](#)

BCom majors

There are 12 majors to choose from in the BCom.

The following majors require additional Stage I course(s):

- Accounting: ACCTG 102
- Economics: ECON 152 and MATHS 108
- Finance: ACCTG 102 and MATHS 108 (or MATHS 120 and 130)

For advice on planning your first-year programme refer to column 1 on page 4.

BCom majors

[Accounting](#)

[Business Analytics](#)

[Commercial Law](#)

[Economics](#)

[Finance](#)

[Information Systems](#)

[Innovation and Entrepreneurship](#)

[International Business](#)

[Management](#)

[Marketing](#)

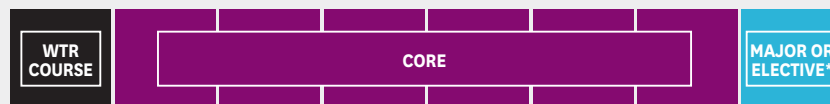
[Operations and Supply Chain Management](#)

[Taxation](#)

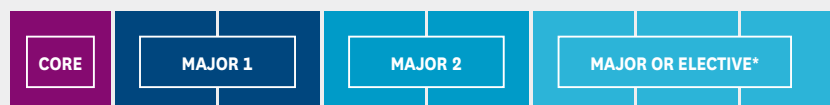
Sample BCom degree structure (for double major)

For assistance planning your BCom degree study, visit a Student Hub or auckland.ac.nz/bcom

YEAR ONE: 1 x Waipapa Taumata Rau (WTR), 6 x Core and 1 x Major or Elective courses.



YEAR TWO: 1 x Core, 2 x Major 1, 2 x Major 2, 3 x Major or Elective courses



YEAR THREE: 1 x Capstone, 3 x Major 1, 3 x Major 2 and 1 x General Education courses



* Maximum of three courses from outside the BCom schedule.

Advice

You are encouraged to plan towards completing a double major, as it enables you to gain greater breadth by combining two sets of courses at advanced level, thus enhancing your prospective career options.

The key to planning a double major is to plan to spread your load of advanced courses across semesters.

Place an emphasis on achieving good grades in your final courses within any major, as employers usually consider these a good indication of ability, skills and potential.

All top performing second and third-year students are encouraged to give serious consideration to continuing their studies at the postgraduate level. For more information about the programmes and the admission requirements, please refer to page 10.

Bachelor of Property

BProp requirements

The BProp degree requires a minimum of 360 points (24 courses) and consists of:

- **Core: 105 points** (7 courses): BUSINESS 111, 112 or 113, 114, 115, INFOSYS 110, STATS 100 or 108, PROPERTY 102
- **120 points** (8 courses): PROPERTY 211, 221, 231, 241, 251, 261, 271, 281
- **75 points** (5 courses): PROPERTY 300, 311-351, 370-385
- **15 points** (1 course): PROPERTY 360-364
- **15 points** may be taken from other undergraduate courses offered at this University
- **15 points** from General Education approved for the degree
- **15 points** WTRBUS 100

[More information on BProp requirements](#)

Advice

For advice on planning your first-year programme refer to page 4.

Students are normally required to prioritise the completion of all Core courses before enrolling in Stage II courses, and to prioritise all Stage II courses before enrolling in Stage III courses.

As Stage II and III courses are generally offered only once a year, it is important to plan carefully.

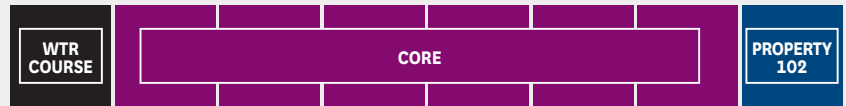
Please visit the Student Hubs for planning advice if you are seeking a waiver of any of the prerequisite requirements. Students seeking to enter the degree in their second year at University can be accommodated and will be given permission to defer the Stage I prerequisite course PROPERTY 102 to later in their degree.

For further information about the requirements please refer to page 23.

Sample BProp degree structure

For more detailed course requirements, visit a Student Hub or auckland.ac.nz/bprop

YEAR ONE: 1 x Waipapa Taumata Rau (WTR), 6 x Core and 1 x Property Stage I courses



YEAR TWO: 8 x Property Stage II courses



YEAR THREE: 5 x Property Stage III, 1 x Property Capstone, 1 x General Education and 1 x Elective courses



Conjoint degrees

Conjoint degrees enable you to complete the requirements for two degrees concurrently.

BA/BCom, BCom/BDes, BCom/BGlobalSt, BCom/BHSc, BCom/BMus, BCom/BSc, BCom/BSportHPE

To meet the requirements for the BA/BCom, BCom/BDes, BCom/BFA, BCom/BGlobalSt, BCom/BHSc, BCom/BMus, BCom/BSc and BCom/BSportHPE conjoint degrees combinations you will need to pass 540 points as follows:

- **255 points** for the BCom component, comprising:
 - **Core: 105 points:**
 - BUSINESS 111, 112 or 113, 114, 115, 202, INFOSYS 110, STATS 100 or 108
 - **At least 150 points:**
 - 15 points from BUSINESS 350–353
 - at least 135 points must be above Stage I, including at least 75 points above Stage II
 - The requirements for one or more BCom schedule majors, of which at least 45 points must be at Stage III in each major
- **255 points for the partner degree component (refer to the programme regulations for conjoint degrees in the University Calendar)**
- **15 points** from courses listed in either the General Education Open Schedule or either of the General Education Schedules approved for your chosen conjoint degrees combination
- **15 points** from a Waipapa Taumata Rau (WTR) core course valid for either of your programmes of study.

BCom/BE(Hons)

To meet the requirements for the BCom/BE(Hons) conjoint degrees combination, you will need to pass 690 points as follows:

- **255 points** for the BCom component, comprising:
 - **Core: 90 points:**
 - BUSINESS 111, 112 or 113, 114, 115, 202, INFOSYS 110
 - **At least 165 points:**
 - 15 points from BUSINESS 350–353
 - at least 135 points must be above Stage I, including at least 75 points above Stage II
 - The requirements for one or more BCom schedule majors, of which at least 45 points must be at Stage III in each major
- **420 points** for the BE(Hons) component (refer to the advice from the partner faculty)
- **15 points** from WTRBUS 100 or WTRENG 100.

Note: Students majoring in Finance can apply for a waiver of MATHS 108.

Students specialising in Computer Science, Engineering Science, or Software Engineering can apply for a waiver of INFOSYS 110 for the BCom core.

Please visit the Student Hubs for further advice.

BCom/BProp

To meet the requirements for the BCom/BProp conjoint degrees combination, you will need to pass 540 points as follows:

- **255 points** comprising:
 - **Core: 105 points:**
 - BUSINESS 111, 112 or 113, 114, 115, 202, INFOSYS 110, STATS 100 or 108
 - **At least 150 points:**
 - 15 points from BUSINESS 350–353
 - at least 135 points must be above Stage I, including at least 75 points above Stage II
 - The requirements for one or more BCom schedule majors, of which at least 45 points must be at Stage III in each major
- **255 points** for the BProp component comprising:
 - **135 points from:** PROPERTY 102, 211, 221, 231, 241, 251, 261, 271, 281
 - **60 points from:** PROPERTY 300, 311–351, 370–385
 - **15 points from:** PROPERTY 360–364
 - **45 points from:** PROPERTY 300, 311–351, 370–385 or another course listed in the BCom Schedule
- **15 points:** WTRBUS 100
- **15 points** from courses listed in either the General Education Open Schedule or either of the General Education Schedules approved for your chosen conjoint degrees combination

BCom/LLB

To meet the requirements for the BCom/LLB conjoint degrees combination you will need to pass 675 points as follows:

- **255 points** for the BCom component, comprising:
 - **Core: 105 points:**
 - BUSINESS 111, 112 or 113, 114, 115, 202, INFOSYS 110, STATS 100 or 108
 - **At least 150 points:**
 - 15 points from BUSINESS 350–353
 - At least 135 points must be above Stage I, including at least 75 points above Stage II
 - The requirements for one or more BCom schedule majors, of which at least 45 points must be at Stage III in each major
- **405 points** for the LLB component (programme regulations for conjoint degrees in the University Calendar)
- **15 points:** WTRBUS 100.

Note: Students enrolling in BCom/LLB or BCom/LLB(Hons) conjoint degrees cannot include any Commercial Law courses in their BCom component of the degree.

BCom/LLB(Hons)

To meet the requirements for the BCom/LLB(Hons) conjoint degrees combination you will need to pass 735 points as follows:

- **255 points** as listed for the BCom component in the BCom/LLB section
- **465 points** for the LLB(Hons) component (refer to the advice from the partner faculty)
- **15 points:** WTRBUS 100.
 - Note: Students enrolling in BCom/LLB or BCom/LLB(Hons) conjoint degrees cannot include any Commercial Law courses in their BCom component of the degree.*

Conjoint degree planning tips:

- Conjoint students should plan to enrol a maximum of four courses in the first semester of study.
- In your first semester, please prioritise enrolment in BUSINESS 111 and the Waipapa Taumata Rau (WTR) course because these courses are the prerequisites for BUSINESS 112 or 113 in the following semester.
- In your second semester, enrolment in BUSINESS 112 should be prioritised.
- Please note conjoint students can choose their WTR course from either of their programmes of study, so while this choice might be WTRBUS 100 it could also be another option.
- Plan to complete all of the Stage I core courses for the BCom or BProp component of your conjoint degree by the end of your second year of study.
- BCom students must prioritise completion of the Stage I Core courses before progressing in your BCom major(s).
- BCom conjoint students should expect to be able to include only one major in your BCom conjoint component, however it is possible to add a second major as long as you understand this will require you to exceed the 255-points needed for the BCom.
- To retain a place in the conjoint programme you must achieve a Grade Point Average of at least 3.5 each year, except for the Bachelor of Engineering (Honours) conjoint degrees which require a GPA of 4.0 each year.
- Please plan your conjoint programme carefully - the structure of conjoint degrees is less flexible than that of standard degrees.
- Use the conjoint degree planner for your programme, found on the Business School website: auckland.ac.nz/business-degree-planning
- Visit the Student Hubs at least once a year for degree planning and advice on how to structure each component of your conjoint.

What Waipapa Taumata Rau (WTR) course do I need to pick for my conjoint programme?

You only need to enrol in one WTR course and conjoint students can choose the WTR course from either of their programmes of study. See the options below:

WTRBUS100

You can select this course if you are studying a conjoint with Bachelor of Commerce, Bachelor of Property.

WTR100

You can select this course if you are studying a BCom conjoint with Bachelor of Arts, Bachelor of Global Studies, Bachelor of Sport, Health and Physical Education, Bachelor of Music.

WTRENG100

You can select this course if you are studying a BCom conjoint with Bachelor of Engineering, Bachelor of Design.

WTRMHS100

You can select this course if you are studying a BCom conjoint with Bachelor of Health Science.

WTRSCI100

You can select this course if you are studying a BCom conjoint with Bachelor of Science.

For LLB conjoint students

You can take the WTR course from your other faculty / programme of study e.g., if you are a BCom/LLB conjoint student you would take the WTRBUS 100 course.



Further study options

There are a range of excellent opportunities for you to progress to postgraduate study and research. Depending on your undergraduate major(s) and final grades you might apply to continue your study in an honours, masters or graduate diploma programme.

Postgraduate programmes

Our postgraduate degrees offer both research and coursework pathways, from honours to PhD programmes, to complement your undergraduate degree.

Postgraduate Research Programmes

- Bachelor of Commerce (Honors)
- Master of Commerce (120 or 180-points)

Entry is competitive and selection is based on above average grades in the prerequisites, so it is a good idea to review the requirements and plan ahead. To be admitted to a programme, students must have:

- Completed the requirements for the BCom or BProp degree, or equivalent
- Passed the prerequisites for the chosen programme/specialisation
- Achieved strong grades in the prerequisite courses

For more information:

[please visit the Student Hubs](#), or [Postgraduate study web page](#)

Professional Programmes

We also offer professional degree options:

- Master of Applied Finance
- Master of Business Administration
- Master of Business Analytics
- Master of Business Development
- Master of Business Management
- Master of Human Resource Management
- Master of Information Governance
- Master of International Business
- Master of Management
- Master of Marketing
- Master of Property Practice
- Master of Professional Accounting
- Postgraduate Diploma and Certificate in Information Governance

More information is available on [the Business School website](#) or the [Graduate School of Management](#)

Graduate Diploma in Commerce

This Graduate Diploma in Commerce (GradDipCom) allows you to study further business courses at an advanced undergraduate level.

To be admitted to the GradDipCom, you need to have completed the requirements for the BCom

degree or equivalent, or any other approved degree or approved professional qualification in commerce. However, you can enrol in the GradDipCom after gaining at least 345 points for the BCom or BProp degree, but you won't be awarded the diploma until your qualifying degree is completed.

The GradDipCom consists of 120 points above Stage I, including:

- A maximum of 45 points from Stage II courses listed in the BCom schedule
- At least 75 points above Stage II including at least 45 points above Stage II from courses listed in the BCom schedule
- A maximum of 30 points above Stage I from other programmes offered by the University of Auckland.

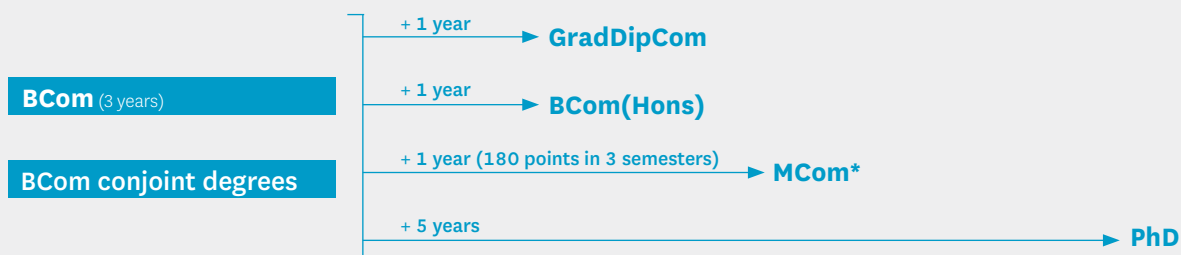
The regulations do not allow:

- The cross-credit of a course from another degree or diploma to the GradDipCom
- The inclusion of any Stage I course
- Enrolment for a GradDipCom if more than 15 points are required to complete a BCom or BProp degree.

When planning your programme, you should take into account any prerequisites. Intending and returning students are subject to the general enrolment requirements.

It is recommended that you seek further advice about planning your programme from the Student Hubs prior to enrolment.

Postgraduate study pathways



* Can be completed in 1 year following a BCom(Hons)

Accounting

Accounting provides information for decision-making. Almost every business and organisation needs accountants to measure performance and provide information for decisions.

What you will learn

You will learn how to present financial statements that can be used to assist business planning and decision-making. You will also learn financial analysis techniques.

Should you wish to study Accounting at postgraduate level, you will cover more advanced subjects and methods to enable you to further develop your skills, knowledge and career options.

Areas of study

There are two areas of study: Financial Accounting and Management Accounting. Financial accounting involves consideration of the presentation of financial statements and techniques for their analysis. Management accounting explores the use of accounting data for managerial planning, decision-making and control.

Students can choose to complete a three-year degree programme that satisfies the first stage of the academic requirements for obtaining membership to two professional accounting bodies - Chartered Accountants Australia and New Zealand (CAANZ) and CPA Australia. To become fully qualified, both organisations require further study by distance education and practical experience. To find out more about professional accountancy requirements visit the CAANZ and CPA Australia websites. See grey box below.

Career opportunities

The study of accounting can be regarded as either a specialist professional area in itself or as a basic tool that can be applied across the broad spectrum of business or non-profit organisations.

If you study accounting at undergraduate level, you may decide to embark on a career in one of the following:

- Financial accounting: accountant or auditor in a chartered accountancy practice, industry or the public sector
- Management accounting: business consultant or financial manager in a manufacturing, service or consultancy organisation

You can further develop your knowledge with postgraduate study leading to more senior or specialised roles in both financial and management accounting. An academic career specialising in accounting is also an option when you complete either an undergraduate or a postgraduate degree.

Accounting major requirements for students who start in 2025

For students who started in 2024 or earlier, please refer to the major requirements in the University Calendar for the year you started.

Course	Title	Prerequisite
45 points:		
ACCTG 102	Accounting Concepts	ACCTG 101 or BUSINESS 114
ACCTG 211	Financial Accounting	ACCTG 102
ACCTG 311	Financial Accounting	ACCTG 211
15 points from:		
ACCTG 221	Cost and Management Accounting	ACCTG 102
ACCTG 222	Accounting Information Systems	ACCTG 102, INFOSYS 110
30 points from:		
ACCTG 312	Auditing	ACCTG 211, ACCTG 222
ACCTG 321	Strategic Management Accounting	ACCTG 221
ACCTG 323	Performance Measurement and Evaluation	30 points passed at Stage II
ACCTG 331	Revenue and Cost Management	ACCTG 221
ACCTG 371	Financial Statement Analysis	ACCTG 211, FINANCE 251
FINANCE 301	Accounting for Sustainability	15 points from ACCTG 211, ECON 201, FINANCE 251

Additional opportunities to study a MProfAcctg also exist for graduates with a first degree without a specialisation in Accounting. For further information please refer to [our Business Masters page](#).

Complementary subjects

- Business Analytics
- Commercial Law
- Economics
- Finance
- Information Systems
- Management
- Marketing
- Operations and Supply Chain Management
- Taxation

Professional accountancy requirements

Chartered Accountants Australia and New Zealand

Pathways to meet the Institute's academic requirements (for the CA College) are available through the BCom. For further information refer to the CAANZ website: charteredaccountantsanz.com

CPA Australia

The Business School's undergraduate degrees are accredited by CPA Australia. It is possible to structure your programme to complete the academic requirements within a three-year BCom. For further information please refer to the CPA Australia website: cpacareers.com.au

Business Analytics

This major bridges the gap between IT and the core business functions. The emphasis is on developing and using cutting-edge information and communication technologies to support business activities.

What you will learn

By choosing this major you will:

- Learn how to source and transform data
- Gain insights using predictive modelling
- Visualise data and convey compelling data stories
- Gain knowledge of the application of information systems

Areas of study

Business Analytics will equip you with the skills to work with digital data effectively, using state-of-the-art information tools.

Topics include:

- Data wrangling
- Data mining and decision support
- Project management
- Business intelligence

Career opportunities

In the digital age, almost every profession, discipline and industry requires working with data. Having skills in business analytics will prepare you to be more productive and employable in any career or industry you choose.

Careers you could choose are:

- Business reporting consultancy/analysis
- Business data and insights consultancy/analysis
- Knowledge management
- Business analytics consultancy
- Project management
- Business intelligence consultant

Complementary subjects

- Accounting
- Information Systems
- Marketing
- Operations and Supply Chain Management

Business Analytics major requirements for students who start in 2025

For students who started in 2024 or earlier, please refer to the major requirements in the University Calendar for the year you started.

Course	Title	Prerequisite
60 points:		
BUSAN 200	Business Analytics	15 points from ECON 221, ENGSCI 211, STATS 101, 108, and 15 points from COMPSCI 101, 107, 130, INFOMGMT 192, INFOSYS 110 Restriction: INFOMGMT 290
BUSAN 201	Data Management	15 points from COMPSCI 101, 107, 130, INFOMGMT 192, INFOSYS 110. Restriction: INFOMGMT 292
BUSAN 300	Data Wrangling and Big Data	15 points from BUSAN 201, INFOMGMT 292, INFOSYS 222 Restriction: INFOMGMT 390
BUSAN 302	Machine Learning	BUSAN 200 and 15 points from BUSAN 201, INFOMGMT 292, INFOSYS 222 Restriction: INFOMGMT 393, INFOSYS 330
15 points from:		
BUSAN 305	Simulation Modelling	15 points from BUSAN 200, ECON 221, ENGSCI 255, INFOMGMT 290, OPSMGT 255, 258, STATS 201-290 Restriction: OPSRES 385
BUSAN 307	Professional Business Analytics	BUSAN 200, 201, and BUSAN 300 or 302
OPSMGT 357	Project Management	30 points at Stage II

Commercial Law

Commercial law means the law that governs business activities. All businesses use commercial law to create wealth, and to identify and mitigate risks. Commercial law makes everyday business activity possible.

What you will learn

Commercial Law study is crucial to all business careers, whether in accounting, finance, management, HR, marketing, property or entrepreneurship. Commercial Law complements other business majors. Students can also choose undergraduate courses focused on specific areas of Commercial Law to complement their other major. For example:

- Accounting and Finance students can find it useful to study the law governing financial markets and investments.
- Management and International Business students can find it useful to learn about the law governing different types of business structures, employment, intellectual property and innovation, and international trade.
- Information Systems and Operations Management students can find it useful to learn about the law governing intellectual property and innovation.
- Marketing students can find it useful to learn about marketing law and intellectual property law.
- Property students can find it useful to learn about the law governing real and personal property, and financial instruments.
- Economics students can find it useful to see how economic concepts shape law and regulation.

Commercial Law can also work well in a conjoint degree combination or as an elective with a Science or Engineering degree.

Studying Commercial Law will give you an array of skills that are valued highly in business. It will develop your analytical and critical thinking skills, improve your written communication skills, and help you to think strategically about business opportunities and business risks.

Areas of study

Commercial Law study focuses on real-life, business-orientated problems. As law impacts on a vast range of business decisions, a wide range of courses is offered by the Department of Commercial Law. Areas that students can choose to explore include finance and property law, corporate law, employment law, marketing law, international trade law, intellectual property law, investment law, and taxation law.

Commercial Law major requirements for students who start in 2025

For students who started in 2024 or earlier, please refer to the major requirements in the University Calendar for the year you started.

Course	Title	Prerequisite
30 points:		
COMLAW 201	Commercial Contracts	COMLAW 101 or 191 or BUSINESS 114 and 115 Corequisite: BUSINESS 112 or 113
COMLAW 203	Company Law	COMLAW 101 or 191 or BUSINESS 114 and 115 Corequisite: BUSINESS 112 or 113
15 points:		
COMLAW 316	Applied Business Law	COMLAW 201, 203
30 points from:		
COMLAW 301	Taxation	COMLAW 201 or 203
COMLAW 303	Receiverships and Reconstructions	COMLAW 203 or LAWCOMM 464
COMLAW 305	Financial Markets Law	COMLAW 203
COMLAW 306	Marketing Law	BUSINESS 115 or COMLAW 101, and COMLAW 201 or 203 or MKTG 201 or 203, and 30 points at Stage II
COMLAW 314	Employment Law	COMLAW 201 or 203, or BUSINESS 115 or COMLAW 101 and MGMT 223, or LAW 121 or 131
COMLAW 320	Innovation, Technology, and the Law	30 points at Stage II and BUSINESS 115 or COMLAW 101

Career opportunities

Commercial Law is useful for just about every business career. Our graduates have gone on to careers including:

- Partners in accounting firms
- Financial, audit and management accountants
- Chief executives and chief financial officers
- Company directors
- Company secretaries
- Disputes resolution practitioners
- Business and investment analysts and consultants
- Policy advisers
- IT and online consultants
- HR, project and general managers.

Complementary subjects

- Accounting
- Finance
- Information Systems
- International Business
- Management
- Marketing
- Operations and Supply Chain Management

Economics

Many of the great issues confronting societies nationally and globally require trade-offs between conflicting objectives. This is the essence of economics, which is a core component of the social sciences.

What you will learn

Emphasis is placed on attaining competence in economic analysis and its application to real-world issues. Stage I courses provide a broad introduction to economic thinking and an overview of micro and macroeconomics.

Courses at Stage II and III build on this foundation and examine topics in more detail and in more specialised fields.

Studying at postgraduate level will allow you to extend your knowledge and analytical ability and to develop the research skills valued by employers.

A major in Economics, including a B average in ECON 301, 311 and 321 is required for admission to the BCom(Hons) and MCom.

Areas of study

You can study all the main areas of economics. Microeconomics is about decision-making by individual consumers and firms, and how resources are priced and allocated through markets. Macroeconomics is about outcomes for an economy as a whole, and is concerned with variables such as income, growth, wealth, inflation, unemployment, interest rates and exchange rates. Microeconomics and macroeconomics are also concerned with the interaction between government policies and market outcomes. At postgraduate level you study more advanced courses.

Career opportunities

If you complete an undergraduate degree, your career options include:

- A trade negotiator for New Zealand in the World Trade Organisation (WTO) or in the Ministry of Foreign Affairs and Trade (MFAT)
- A policy analyst for the Treasury or the Reserve Bank of New Zealand
- An economist in a bank or other financial institution
- A trade consultant for a major firm.

Many jobs in the private sector and opportunities for advancement require at least a masters degree, and often a PhD. Employers value Economics postgraduates' understanding of decision-making, research and analytical skills, and how they can view issues within a national and international context.

Complementary subjects

- Commercial Law
- Finance
- International Business
- Management
- Statistics
- Marketing
- Operations and Supply Chain Management
- Philosophy
- Political Studies

Economics major requirements for students who start in 2025 (BCom only)

For students who started in 2024 or earlier, please refer to the major requirements in the University Calendar for the year you started.

Course	Title	Prerequisite
75 points:		
ECON 152	Principles of Economics	BUSINESS 115 or ECON 151 Restriction: ECON 101, 111, 191
MATHS 108	General Mathematics	MATHS 102 or 110 or at least 13 credits in Mathematics at NCEA Level 3 including the Differentiation Standard 91578, or D in CIE A2 Mathematics or C in CIE AS Mathematics or 3 out of 7 in IB Mathematics: Analysis and Approaches (SL or HL) Restriction: ENGGEN 150, ENGSCI 111, MATHS 120, 130, 208, 250
ECON 201	Microeconomics Analysis	ECON 152 or 180 points in Mathematics or Statistics with a GPA of 5 or higher and a B or higher in MATHS 130
ECON 211	Macroeconomics Analysis	ECON 152 or 180 points in a BSc major in Mathematics or Statistics with a GPA of 5 or higher and a B or higher in MATHS 130 Corequisite: MATHS 102 or 108
ECON 311	Advanced Macroeconomics	ECON 201 or 211, and 15 points from ENGGEN 150, ENGSCI 111, MATHS 108, 130
Other Stage II ECON courses offered (NB: Not required for the ECON major)		
ECON 203	Principles of Political Economy	15 points from BUSINESS 115, ECON 151, 152
ECON 212	Strategic Reasoning	15 points from BUSINESS 115, ENGSCI 111, MATHS 108, 130, PHIL 101
ECON 221	Introduction to Econometrics	ECON 152, STATS 108
ECON 271	Behavioural Economics	15 points from BUSINESS 115, ECON 151, 152, ENGSCI 111, MATHS 108, 130, PHIL 101, PSYCH 108, 109, STATS 101, 108
30 points from:		
ECON 301	Advanced Microeconomics	ECON 201 and 15 points from ENGGEN 150, ENGSCI 111, MATHS 108, 130
ECON 302	Labour Economics	ECON 201
ECON 303	Law, Economics and Institutions	15 points from ECON 201, 212, 232
ECON 304	Industrial and Digital Economics	ECON 201
ECON 306	Evidence-based Policy Making	MATHS 102 or 108, and 15 points from ECON 221, STATS 201, 207, 208, 210, 225
ECON 321	Advanced Econometrics	15 points from ECON 221, STATS 201, 207, 208, 210, 225 and 15 points from ENGGEN 150, ENGSCI 111, MATHS 108, 130
ECON 341	International Trade	15 points from ECON 201, 211, 232, 241
ECON 351	Financial Economics	ECON 201 and 15 points from ENGGEN 150, ENGSCI 111, MATHS 108, 130
ECON 352	International Finance	15 points from ECON 201, 211, 232, 241
ECON 361	Public Economics	ECON 201
ECON 372	Energy and Environmental Economics	ECON 201

Requirements for major in Economics in the BA are different. Please refer to BA regulations.

Finance

Finance is the study of how individuals and firms allocate resources through time. Finance includes the study of capital markets and the financing decisions facing an organisation.

What you will learn

- Learn about capital markets and the financing decisions that businesses and organisations make.
- Focus your studies on financial management, financial analysis, investments, corporate environment, public sector, financial accounting or financial reporting.
- Learn about the commercial activity of providing funding and capital through the use of financial instruments in financial and capital markets at postgraduate level.

Areas of study

Courses available in the Finance major include:

- Financial Management
- Introduction to Investments
- Advanced Financial Management
- Modern Investment Theory and Management
- Risk Management
- Banking and Financial Institutions

A major in Finance combines well with the Accounting major and this is one of the most popular double major choices. You can also study the Bachelor of Commerce in Finance as part of a conjoint degree programme where you study for two degrees concurrently.

Career opportunities

- Investment broker
- Investment banker
- Merchant banker
- Corporate banker
- Merger and acquisition specialist
- Corporate finance specialist
- Treasury specialist
- Stockbroker
- Financial analyst
- University lecturer

Complementary subjects

- Accounting
- Business Analytics
- Econometrics
- Economics
- Management
- Marketing
- Mathematics
- Statistics

Finance major requirements for students who start in 2025

For students who started in 2024 or earlier, please refer to the major requirements in the University Calendar for the year you started.

Course	Title	Prerequisite
75 points:		
ACCTG 102	Accounting Concepts	ACCTG 101 or BUSINESS 114
MATHS 108	General Mathematics 1	MATHS 102 or 110 or at least 13 credits in Mathematics at NCEA Level 3 including the Differentiation Standard 91578, or D in CIE A2 Mathematics or C in CIE AS Mathematics or 3 out of 7 in IB Mathematics: Analysis and Approaches (SL or HL) Restriction: ENGGEN 150, ENGSCI 111, MATHS 120, 130, 208, 250
FINANCE 251	Financial Management	ACCTG 102, and 15 points from ENGSCI 111, MATHS 108, STATS 101, 108
FINANCE 261	Introduction to Investments	FINANCE 251 and 15 points from STATS 101, 108 and 15 points from ENGSCI 111, MATHS 108, or at least 120 points in a BSc major in Mathematics or Statistics with a GPA of at least 5 and a B or higher in MATHS 130
FINANCE 351	Advanced Financial Management	FINANCE 251
15 points from:		
FINANCE 361	Modern Investment Theory and Management	FINANCE 261 and 15 points from ENGSCI 211, MATHS 208, 250
FINANCE 362	Risk Management	FINANCE 261 and 15 points from ENGSCI 211, MATHS 208, 250
FINANCE 383	Banking and Financial Institutions	FINANCE 251 or ECON 201 and 211
FINANCE 384	Machine Learning in Finance	FINANCE 261
15 points from:		
FINANCE 301	Accounting for Sustainability	15 points from ACCTG 211, ECON 201, FINANCE 251
FINANCE 361	Modern Investment Theory and Management	FINANCE 261 and 15 points from ENGSCI 211, MATHS 208, 250
FINANCE 362	Risk Management	FINANCE 261 and 15 points from ENGSCI 211, MATHS 208, 250
FINANCE 383	Banking and Financial Institutions	FINANCE 251 or ECON 201 and 211
FINANCE 384	Machine Learning in Finance	FINANCE 261



Information Systems

The discipline of Information Systems deals with how information and communications technology can be used to achieve strategic goals. The focus is on developing and using cutting-edge products to solve important organisational problems.

What you will learn

You may choose to concentrate on the analysis of systems, the design of systems, or the use of information systems in organisations.

Areas of study

- Information Systems involves the analysis and design of systems, including areas such as computer networking, information security, database management, and decision support systems.
- Management of Information Systems deals with the practical and theoretical problems of collecting and analysing information in a business function area. Topics include business productivity tools, applications programming and implementation, electronic commerce, digital media production, data mining and decision support.
- Data Communications and Networking deals with the telecommunication technologies that are increasingly important in today's world. The data communications and computer network courses are integrated with the Cisco Networking Academy Programme, giving students the opportunity to prepare for the CCNA professional networking certification.

Studying Information Systems at postgraduate level involves looking at both the technical and organisational aspects of information technology.

Career opportunities

Depending on what study area you decide to focus on, an exciting range of careers is open to you:

- Information Systems: application developer/consultant, business analyst/consultant, business process engineer, systems analyst/consultant/developer, programmer analyst, software engineer or database administrator.
- Management of Information Systems: business analyst/consultant, knowledge manager, IT project manager, business intelligence consultant or ERP consultant.
- Data Communications and Networking: network administrator, network engineer, network analyst/consultant or data communications specialist.

If you choose to complete a postgraduate degree, more advanced or senior roles are possible, including those that impact the strategic direction of an organisation.

Complementary subjects

- Accounting
- Management
- Marketing
- Economics
- Business Analytics
- Operations and Supply Chain Management

Information Systems major requirements for students who start in 2025

For students who started in 2024 or earlier, please refer to the major requirements in the University Calendar for the year you started.

Course	Title	Prerequisite
30 points:		
INFOSYS 220	Business Systems Analysis	15 points from COMPSCI 101, 105, 107, 130, INFOMGMT 192, INFOSYS 110 Restriction: INFOMGMT 291
INFOSYS 222	Database Systems	15 points from COMPSCI 101, 105, 107, 130, INFOSYS 110
15 points from:		
INFOSYS 304	IT Infrastructure	15 points from COMPSCI 230, INFOSYS 220 and 15 points from COMPSCI 215, 235, INFOSYS 222 Restriction: INFOSYS 224, 322, 339
INFOSYS 305	Digital Strategy and Transformation	15 points from BUSAN 201, INFOMGMT 292, INFOSYS 222 Restriction: INFOMGMT 390
30 points from:		
BUSAN 300	Data Wrangling and Big Data	Prerequisite: 15 points from BUSAN 201, INFOMGMT 292, INFOSYS 222 Restriction: INFOMGMT 390
BUSAN 302	Machine Learning	Prerequisite: BUSAN 200 and 15 points from BUSAN 201, INFOMGMT 292, INFOSYS 222 Restriction: INFOMGMT 393, INFOSYS 330
INFOSYS 300	Robotic Process Automation	30 points at Stage II in Accounting, Business Analytics, Computer Science, Engineering Science, Information Management, Information Systems, Marketing, Operations and Supply Chain Management, Software Engineering Restriction: SOFTENG 762
INFOSYS 304	IT Infrastructure	15 points from COMPSCI 230, INFOSYS 220 and 15 points from COMPSCI 215, 235, INFOSYS 222 Restriction: INFOSYS 224, 322, 339
INFOSYS 305	Digital Strategy and Transformation	INFOSYS 220, 222 Restriction: INFOSYS 323
INFOSYS 306	Digital Business and Innovation	30 points at Stage II in either Accounting, Business Analytics, Computer Science, Engineering Science, Information Management, Information Systems, Marketing, Operations and Supply Chain Management, Software Engineering Restriction: INFOSYS 323, 338, 344
INFOSYS 321	Enterprise Systems	15 points at Stage II in Accounting, Business Analytics, Computer Science, Engineering Science, Information Management, Information Systems, Marketing, Operations Management, Software Engineering
INFOSYS 341	Information Security in Business	30 points at Stage II in either Business Analytics, Computer Science, Information Systems
OPSMGT 357	Project Management	30 points at Stage II

Innovation and Entrepreneurship

Innovation and Entrepreneurship is focused on developing knowledge, skills and understanding of how an innovative idea, product or process can be used to form a new and successful business, or to help an existing firm to grow and expand.

What you will learn

You will develop essential understanding and knowledge of how to test whether an innovative idea, product or process will be demanded by customers, how to finance start-up ventures and innovation projects, and how to sell and market new products and services into national and international markets.

Areas of study

You will focus on how innovative new products and services are developed, and how entrepreneurs think and make decisions. You will also learn how entrepreneurial firms compete for customers in national and international markets, how they form strategies and how they organise their activities and operations to grow into successful and profitable businesses.

Innovation and Entrepreneurship is a strong complementary major for students completing a Bachelor of Commerce. A number of the courses are also available to students in other degree programmes and are especially relevant to those studying sciences and technology-related disciplines.

Career opportunities

A wide and varied range of roles and careers is open to you when you study Innovation and Entrepreneurship at either the undergraduate or postgraduate level, including working in a start-up or innovative business, business development, management consulting, or as an entrepreneurial manager.

Complementary subjects

- Accounting
- Finance
- Information Systems
- International Business
- Marketing
- Operations and Supply Chain Management

Innovation and Entrepreneurship major requirements for students who start in 2025		
For students who started in 2024 or earlier, please refer to the major requirements in the University Calendar for the year you started.		
Course	Title	Prerequisite
30 points:		
INNOVENT 203	The Entrepreneurial Mindset	15 points from BUSINESS 112, 113, or 90 points passed, or 60 points from Part I of the BE(Hons) Schedule
INNOVENT 204	Entrepreneurial Opportunities	BUSINESS 102 or 103 or 112 or 113, or INNOVATE 100 or 100G or SCIGEN 201 Restriction: INNOVENT 202
15 points:		
INNOVENT 307	Ecosystems for Innovation and Entrepreneurship	15 points from ENGGEN 302, 303, INNOVENT 201, 203, 204, MGMT 202, 211, SCIGEN 201
30 points from:		
INNOVENT 308	Advanced Entrepreneurship	INNOVENT 204. Restriction: INNOVENT 303
INNOVENT 309	Responsible Innovation	15 points from ENGGEN 303, INNOVENT 201, 203, 204, SCIGEN 201. Restriction: INNOVENT 302
INNOVENT 310	Women in Entrepreneurship	Either 15 points from INNOVENT 201, 203, 204, SCIGEN 201, or 60 points at Stage II



International Business

International Business is concerned with firms that operate across borders. It asks why these firms exist, how they succeed in the complex and changeable international environment, and what their activities mean for the countries in which they do business.

What you will learn

You will examine how business organisations operate in an international environment and gain an understanding of the development and implementation of strategy, managerial activities, and organisational issues relating to cross-border activities.

Areas of study

Areas of study include the challenges of managing international companies, both large and small, especially international growth and expansion into new markets; the fundamentals of strategic management; cross-cultural management; globalisation; Asia, Europe, and the Americas; and the regulation and politics of international business.

Postgraduate study will prepare you for the challenges of today's complex global business environment – devoid of geographic boundaries due to factors like electronic communication, global distribution networks, and a globalised financial system. You will learn how organisations operate in different countries at the same time, and how vital it is to understand different cultures, politics and economic environments.

Career opportunities

All areas of management in internationally active organisations and institutions with whom they co-operate, such as exporters, global consumer or industrial goods manufacturers, financial service providers, travel and tourism operators, trade promotion agencies and development agencies.

Postgraduate study will open up career opportunities at the more senior levels of academia.

Complementary subjects

- Economics
- Geography
- Innovation and Entrepreneurship
- Languages
- Management
- Marketing
- Operations and Supply Chain Management

International Business major requirements for students who start in 2025

For students who started in 2024 or earlier, please refer to the major requirements in the University Calendar for the year you started.

Course	Title	Prerequisite
45 points		
INTBUS 201	Foundations of International Business	Either 15 points from BUSINESS 102, 112, 113, MGMT 101 and 15 points from BUSINESS 115, ECON 111, 151, 152, 191, or 15 points from ECON 111, 151, 152 and 30 points in International Relations and Business Restriction: INTBUS 210, 211
INTBUS 202	Foundations of Strategy	15 points from BUSINESS 102, 112, 113, MGMT 101, or 15 points from ECON 151, 152 and 30 points in International Relations and Business
INTBUS 333	International Business Strategy*	INTBUS 201 or 202 Restriction: INTBUS 300
15 points from		
INTBUS 305	Governing International Business	BUSINESS 200 or INTBUS 201 Restriction: INTBUS 304
INTBUS 306	Global and Regional Business	BUSINESS 200 or INTBUS 201 Restriction: INTBUS 310, 311, 312, 313
INTBUS 337	International Management	INTBUS 201 or 202 Restriction: INTBUS 307
15 points from		
INTBUS 305	Governing International Business	BUSINESS 200 or INTBUS 201 Restriction: INTBUS 304
INTBUS 306	Global and Regional Business	BUSINESS 200 or INTBUS 201 Restriction: INTBUS 310, 311, 312, 313
INTBUS 337	International Management*	INTBUS 201 or 202 Restriction: INTBUS 307
INTBUS 308	Special Topic	INTBUS 201 or 202 or 210 or 211
INTBUS 309	Directed Study	

* Note: INTBUS 333 and 337 will be available from 2026.

Management

Management examines management policies and practices in the context of organisational growth and development, management theory, theories of leadership, communication processes, employment relations and the dynamics of organisational behaviour.

What you will learn

The importance of managing people, and of management processes generally, means that courses offered in management are relevant to most students in the University.

You will learn about the importance of human and labour factors in organisations including the structure, design and culture of organisations, management theory, policies and practices, and employment relations issues both within New Zealand and internationally.

Studying Management as a discipline is not only for those who want to be a manager. Management may interest you because you want to understand how an organisation works. At postgraduate level, you will learn about leadership roles and how people function in organisations.

Areas of study

You can combine courses to focus your studies in any of the following areas: general management and strategy, international and cross-cultural management, human resources and employment relations or organisational studies.

The department also delivers Employment Relations and Organisation Studies (EROS) in the Bachelor of Arts (BA). EROS is the key area of study for those who wish to become human resources or employee relations specialists.

Courses in EROS are useful companions to such social sciences as Psychology, Sociology and Economics. Further information can be found on the Faculty of Arts website.

Career opportunities

A wide and varied range of roles and careers is open to you when you study Management at either undergraduate or postgraduate level including general management, consulting, business strategy, training and development, recruitment, human resources, employment relations, public policy, business consulting and senior management roles in business and industry.

Complementary subjects

- Accounting
- Business Analytics
- Finance
- Information Systems
- International Business
- Marketing
- Operations and Supply Chain Management
- Psychology
- Sociology

Management major requirements for students who start in 2025

For students who started in 2024 or earlier, please refer to the major requirements in the University Calendar for the year you started.

Course	Title	Prerequisite
45 points:		
MGMT 211	Understanding Organisations	BUSINESS 112 or 30 points at Stage I from Anthropology, Communication, Employment Relation and Organisation Studies or Sociology
MGMT 223	Understanding Work and People	Either BUSINESS 112, or 30 points at Stage I from Anthropology, Communication, Employment Relation and Organisation Studies or Sociology
MGMT 309	Organisational Ethics and Sustainability	BUSINESS 200 or MGMT 211 or MGMT 231 or any 30 points at Stage II in Ethics Restriction: MGMT 331
30 points from:		
MGMT 300	Management in Dynamic Contexts	BUSINESS 200 or MGMT 202 or MGMT 211 or ENGGEN 302 or ENGGEN 303 or SCIGEN 201 Restriction: MGMT 301
MGMT 304	HR Policy and Practice	MGMT 211 or 223
MGMT 314	Critical Issues in Organisations	BUSINESS 200 or MGMT 211 Restriction: MGMT 311
COMLAW 314	Employment Law	COMLAW 201 or 203, or BUSINESS 115 or COMLAW 101 and MGMT 223, or LAW 121 or 131

Marketing

Marketing is the area of management responsible for researching and satisfying customer needs, through product and service development, planning, pricing, advertising, promotion and distribution.

What you will learn

Marketing also focuses on developing and managing ongoing relationships with customers, competitors, partners, suppliers and other shareholders. The teaching approach emphasises the strong functional linkages that exist in practice between marketing and finance, accounting, operations, personnel, information systems, business communications and strategic management.

Guest speakers from industry participate in teaching the programme to ensure that a balance is maintained between theory constructs and the practical aspects of business management.

Areas of study

You can combine courses to focus your studies in any of the following areas: marketing management, advertising and communications, marketing science or services management.

Career opportunities

Graduates with an undergraduate major in Marketing typically enjoy a wide range of employment opportunities. Most take up first positions in sales or as assistants in marketing departments and general management. Others may be employed in marketing research or advertising.

Should you wish to pursue the study of Marketing at postgraduate level, more senior positions are possible such as advertising manager, consumer behaviour consultant, marketing researcher, product and brand manager, public relations manager or retail manager. An academic role is also a career path open to you.

Complementary subjects

- Accounting
- Business Analytics
- Computer Science
- Economics
- Finance
- Human Geography
- Information Systems
- Innovation and Entrepreneurship
- International Business
- Languages
- Law
- Management
- Operations and Supply Chain Management
- Psychology
- Sociology
- Statistics



Marketing major requirements for students who start in 2025

For students who started in 2024 or earlier, please refer to the major requirements in the University Calendar for the year you started.

Course	Title	Prerequisite
45 points:		
MKTG 202	Marketing Research	MKTG 201 or 203, and 15 points from ECON 221, ENGSCI 211, STATS 100, 101, 108
MKTG 203	Strategic Marketing	15 points from BUSINESS 102, 103, 112, 113, MGMT 101 Restriction: MKTG 201
MKTG 303	Consumer Behaviour	MKTG 201 or 203
30 points from:		
MKTG 301	Advanced Marketing Strategy	MKTG 202 and 201 or 203
MKTG 302	Advanced Marketing Research	MKTG 202 and 201 or 203
MKTG 304	Digital Marketing	MKTG 202 and 201 or 203 Restriction: INFOSYS 344
MKTG 306	Advertising and Branding	MKTG 202 and MKTG 201 or 203, or COMMS 100, 104, MKTG 151 with a B grade or higher and COMMS 202 or 204
MKTG 308	Customer Insights	BUSAN 200 or MKTG 202
MKTG 309	Social and Sustainable Marketing	MKTG 201 or 203
MKTG 314	Customer Value Management	MKTG 201 or 203

Operations and Supply Chain Management

Operations and Supply Chain Management deals with understanding and integrating business processes within and between organisations.

What you will learn

Studying Operations and Supply Chain Management will enable you to solve complex business problems related to the journey of products and services from the manufacturer or provider to the end customer.

You will gain an understanding of the techniques required for managing and improving the integration of design, resources, processes and customer requirements.

Areas of study

This subject includes topics in operations management, business process design, supply chain management, business logistics, production planning and scheduling and quality management.

When you study at postgraduate level you will look at the design, management and improvement of processes, systems and networks for use within and between organisations. Areas of research include manufacturing and service systems modelling, quality management, supply chain modelling and coordination, systems thinking and health care delivery.

Career opportunities

Depending on whether you complete an undergraduate or postgraduate degree, you could work as an operations analyst/consultant/manager, business process engineer, production and scheduling planner/manager, quality manager, ERP consultant, supply chain consultant or change manager.

Complementary subjects

- Accounting
- Business Analytics
- Economics
- Engineering
- Information Systems
- Innovation and Entrepreneurship
- International Business
- Management
- Marketing

Operations and Supply Chain Management major requirements for students who start in 2025

For students who started in 2024 or earlier, please refer to the major requirements in the University Calendar for the year you started.

Course	Title	Prerequisite
45 points:		
OPSMGT 255	Introduction to Operations and Supply Chain Management	BUSINESS 112 and 15 points from ECON 221, ENGSCI 211, STATS 101, 108
OPSMGT 258	Business Process Design	BUSINESS 112 or INFOSYS 110 and 15 points from ECON 221, ENGSCI 211, STATS 101, 108
OPSMGT 370	Operations and Supply Chain Strategy	15 points from ENGGEN 303, OPSMGT 255, 258
30 points from:		
BUSAN 305	Simulation Modelling	15 points from BUSAN 200, ECON 221, ENGSCI 255, INFOMGMT 290, OPSMGT 255, 258, STATS 201-290 Restriction: OPSRES 385
OPSMGT 357	Project Management	30 points at Stage II
OPSMGT 371	Business Logistics	OPSMGT 255 or STATS 255 or ENGSCI 255
OPSMGT 376	Strategic Procurement	OPSMGT 255 or ENGGEN 303 and 30 points at Stage II
INFOSYS 321	Enterprise Systems	15 points at Stage II in Accounting, Business Analytics, Computer Science, Engineering Science, Information Management, Information Systems, Marketing, Operations Management, Software Engineering



Taxation

Knowledge of tax is essential for people engaged in any type of business activity. Tax is a cost on business and tax compliance is the most common area where business and government come into contact. Accordingly, a basic understanding of tax is useful for all students and an essential prerequisite for those aiming for membership of the New Zealand Institute of Chartered Accountants.

Career opportunities

Majoring in Taxation as a specialist subject in your degree offers a range of professional possibilities. Tax as a career is less subject to the normal business cycles and demand for tax professionals is always strong. Career opportunities range from tax consulting and financial planning to international structured finance.

Complementary subjects

- Accounting
- Finance
- Economics

Taxation major requirements for students who start in 2025

For students who started in 2024 or earlier, please refer to the major requirements in the University Calendar for the year you started.

Course	Title	Prerequisite
45 points:		
COMLAW 201	Commercial Contracts	COMLAW 101 or 191, or BUSINESS 114 and 115 Corequisite: BUSINESS 112 or 113
COMLAW 203	Company Law	COMLAW 101 or 191, or BUSINESS 114 and 115 Corequisite: BUSINESS 112 or 113
COMLAW 301	Taxation	COMLAW 201 or 203
30 points:		
COMLAW 311	Advanced Taxation	COMLAW 203 and 301, or LAW 429 and LLB Part II Restriction: LAW 409
COMLAW 316	Applied Business Law	COMLAW 201, 203



Bachelor of Property

Property constitutes a major proportion of the world's wealth. In New Zealand the property base is in excess of \$400 billion and New Zealand property professionals have a vital role in impacting on the performance and growth of that asset base. The Bachelor of Property provides students with the academic background to enter any branch of the property profession in New Zealand or internationally.

What you will learn

In the degree programme you will study a range of fields including property development, property investment, property management, property valuation and property finance.

The Department of Property has strong links with the property professions and a number of the courses are presented by lecturers from the property industry. Undergraduate students also have the opportunity to be mentored by senior people from the profession.

Areas of study

The degree fulfils the academic requirements for membership of such professional bodies as the Valuers Registration Board, the Property Institute of New Zealand, the Real Estate Institute of New Zealand and the Royal Institution of Chartered Surveyors.

Career opportunities

Many graduates have successfully found careers in leading companies both in New Zealand and internationally. Property related jobs can be diverse and flexible with attractive starting salaries.

Employment opportunities for Bachelor of Property graduates exist in numerous areas including:

- Property valuation
- Financial analysis
- Property development
- Commercial lending
- Property investment
- Market analysis
- Corporate real estate
- Property management
- Asset and portfolio management
- Property marketing
- Real estate sales and leasing

Bachelor of Property requirements for students who start in 2025

For students who started in 2024 or earlier, please refer to the programme requirements in the University Calendar for the year you started.

Course	Title	Prerequisite
210 points from:		
BUSINESS 111	Understanding Business	Restriction: BUSINESS 101, MGMT 101
BUSINESS 112 or BUSINESS 113	Managing Sustainable Growth 1 or Managing Sustainable Growth 2	BUSINESS 101 or 111 Restriction: BUSINESS 102, 113, MGMT 101
BUSINESS 114	Accounting for Decision Making	Restriction: ACCTG 101
BUSINESS 115	Economics, Markets and Law	Restriction: ECON 101, 111, 151, 151G, 191
INFOSYS 110	Digital Systems	
PROPERTY 102	Introduction to Property	
PROPERTY 211	Property Valuation	15 points from ACCTG 101, BUSINESS 114, PROPERTY 102. Corequisite: PROPERTY 251
PROPERTY 221	Property Marketing	15 points from BUSINESS 102, 112, 113, PROPERTY 102
PROPERTY 231	Property Management	15 points from BUSINESS 102, 112, 113, PROPERTY 102
PROPERTY 241	Land-use Planning and Controls	15 points from BUSINESS 115, ECON 101, 151, 152, 191, PROPERTY 102
PROPERTY 251	Property Finance and Investment	15 points from ACCTG 101, BUSINESS 114, PROPERTY 102
PROPERTY 261	Property Economics	15 points from BUSINESS 115, ECON 101, 151, 152, 191, PROPERTY 102
PROPERTY 271	Property Law	30 points from BUSINESS 112, 113, 114, 115, LAW 141, or COMLAW 101 and PROPERTY 102
PROPERTY 281	Building Construction	15 points from BUSINESS 102, 112, 113, PROPERTY 102. Restriction: PROPERTY 141
15 points from		
STATS 100	Functioning in Statistics	Restriction: STATS 100 may not be taken with, or after passing, any other Statistics course.
STATS 108	Statistics for Commerce	Restriction: STATS 101, 102, 107, 191
15 points from		
PROPERTY 360-364	Capstone courses	30 points at Stage III in Property Restriction: refer to Calendar
75 points from		
PROPERTY 311	Advanced Valuation	90 points from PROPERTY 211-281
PROPERTY 331	Advanced Property Management	90 points from PROPERTY 211-281
PROPERTY 342	Property Development	90 points from PROPERTY 211-281
PROPERTY 351	Advanced Property Finance and Investment	90 points from PROPERTY 211-281
PROPERTY 370	Building Surveying	90 points from PROPERTY 211-281
PROPERTY 371	Property Project	90 points from PROPERTY 211-281. Restriction: PROPERTY 372
PROPERTY 380	Property Issues and Trends	90 points from PROPERTY 211-281
PROPERTY 382	Māori Land Issues	90 points from PROPERTY 211-281
PROPERTY 384	Property Technology	90 points from PROPERTY 211-281

For information about the specific requirements for the BProp conjoint degree see page 8.

Academic Standing

To retain a place in the BCom or BProp degree a student is required to pass at least 50 percent of points enrolled in any one semester, including Summer School, to maintain Good Academic Standing.

Academic Standing is the University's way of measuring a student's academic performance each semester. It applies to all students enrolled in undergraduate programmes. There are 4 possible statuses: Good, At Academic Risk, Academic Restriction, and Enrolment Terminated.

At Academic Risk

From a status of 'Good' academic standing, if you pass less than 50% of your points in a semester, your status will become 'At Academic Risk', and the University will offer you advice and support as appropriate to help you achieve 'Good' academic standing in the next semester. If you then pass 50% of your courses in the next semester, you move back to 'Good' academic standing.

Academic Restriction

From a status of 'At Academic Risk', if you pass less than 50% of your points, your status will become 'Academic Restriction' and you will be restricted in the number of points you can enrol in for the next semester. If you then pass 50% of your courses in the next semester, you move back to 'At Academic Risk' academic standing.

A student with a status of Academic Restriction will be restricted to:

- Not more than 45 points of enrolment in that semester
- Not more than 25 points in Summer School.

If a student's enrolment is restricted under the above provision and their academic performance was affected by disability, impairment, medical or other exceptional circumstances, they can apply for a reconsideration of Academic Standing by filling out the Reconsideration of Academic Standing form.

Students will be expected to show that they have strategies in place to prevent the factors which impaired their academic performance from having a continued adverse effect on their studies.

Application must be submitted as early as possible, and at least a week before the semester starts.

Enrolment Terminated

From a status of 'Academic Restriction', if you pass less than 50% of the restricted points, your status will become 'Enrolment Terminated' and you will be discontinued from all programmes. After one year, you can reapply for the programme, with acceptance of your application being at the University's discretion. Please speak with your nearest Student Hub about the requirements for readmission, as you may need to complete additional study at another institution with passing grades to be eligible for readmission.

To find where to visit, please see [Student Hubs](#).

Conceded pass

A conceded pass may be awarded by the University of Auckland Business School for one course only, provided that:

- The course is part of the last two semesters of enrolment (including Summer School) and is required to complete the student's degree;
- The course does not form part of the student's major; and
- The student has gained a D+ grade in the course.

Students eligible for a conceded pass will be considered automatically.

Students awarded a conceded pass will be advised by Academic Services. For more information refer to the *University of Auckland 2025 Calendar*.



Dates to remember

Academic year 2025*	
Summer School – 2025	
Lectures begin	Monday 6 January
Auckland Anniversary Day	Monday 27 January
Waitangi Day holiday	Thursday 6 February
Lectures end	Friday 14 February
Study break/exams	Study break: Saturday 15 February Exams: Monday 17 – Wednesday 19 February
Summer School ends	Wednesday 19 February
Semester One – 2025	
Semester One begins	Monday 3 March
Mid-semester break	Monday 14 April - Friday 25 April
ANZAC Day	Friday 25 April
Graduation	Monday 12th May - Thursday 15th May
Lectures end	Friday 6 June
King's Birthday	Monday 2 June
Study break/exams	Study break: Monday 9 – Wednesday 11 June Exams: Thursday 12 – Monday 30 June
Semester One ends	Monday 30 June
Inter-semester break	Tuesday 1 July – Friday 18 July
Matariki	Friday 20 June
Semester Two – 2025	
Semester Two begins	Monday 21 July
Mid-semester break	Monday 1 September – Friday 12 September
Graduation	Monday 8th September - Wednesday 10th September
Lectures end	Friday 24 October
Labour Day	Monday 27 October
Study break/exams	Study break: Monday 27 – Wednesday 29 October Exams: Thursday 30 October – Monday 17 November
Semester Two ends	Monday 17 November
Semester One – 2026	
Semester One begins	Monday 2 March

*Start/finish dates vary for some programmes.

Next you need to enrol

- Once you've accepted an offer of a place in a programme, you can enrol in courses on [Student Services Online](#).
- Once you've signed in, you can view your programme requirements.
- [More information on how to enrol](#)

Not sure which courses to take or how to plan your first year?

- Visit a Student Hub
- [Use the Business School's degree planning sheet](#)
- Email us via: auckland.ac.nz/askus

You need to make sure you pay your fees!

[Learn about tuition fees](#)

Stuck? At any point in the process you can find answers to your questions 24/7 at: [AskAuckland](#).

Or there's someone who can help during business hours at **0800 61 62 63** or at: auckland.ac.nz/askus

Orientation

Orientation takes place the week before lectures start each semester. Faculty Orientation Day is designed to help you feel more connected with your faculty of study, while allowing you to meet staff and students who you will come across during your time at the University. You will be buddied up with your UniGuide who will be there to answer any questions you may have about university life.

[More information on orientation](#)

[Learn about International Orientation week](#)

Semester One 2025 Orientation welcome

Faculty Orientation: Week beginning 24 February 2025 (Semester One 2025 begins 3 March.)

Semester Two 2025 Orientation welcome

Faculty Orientation: Week beginning 14 July 2025 (Semester Two 2025 begins 21 July)

Disclaimer

Although every reasonable effort is made to ensure accuracy, the information in this document is provided as a general guide only for students and is subject to alteration.

All students enrolling at the University of Auckland must consult its official document, the current Calendar of the University of Auckland, to ensure that they are aware of and comply with all regulations, requirements and policies.



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Phone: 0800 61 62 63 (outside Auckland)

Phone: +64 9 373 7513 (overseas)

Email: auckland.ac.nz/askus

Web: auckland.ac.nz/business

For personal assistance, please visit us at your local Student Hub, where students and whānau are welcome to talk with our expert advisers.

Enquiries: auckland.ac.nz/askus

Or phone: 0800 61 62 63

International: +64 9 373 7513

auckland.ac.nz/business